



MEMBERSHIP APPLICATION

NPES The Association for Suppliers of Printing, Publishing, and Converting Technologies

1899 Preston White Drive • Reston, Virginia 20191

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Company <i>(please type or print)</i>		
Street Address		
City	State	Zip
Mailing Address <i>(if different from above)</i>		
Phone	OPT-OUT () Fax	OPT-OUT () E-mail
Name		Web Site
Title		
Signature		Date

NPES MEMBER COMMUNICATIONS POLICY

NPES communicates with members on issues of importance such as programs, reports, and other products and services. These communications are via e-mail, fax, mail, and courier services. By signing this membership application, you agree to receive e-mails and faxes from the association to the fax number and e-mail address provided on the application. If you do not wish to receive faxes and/or e-mails, please check the "opt-out" space on the application. In this case, you will receive correspondence by regular mail only.

NPES communicates with each member through a "delegate," which is an individual representative appointed by each member company. The company may also appoint additional person(s) to serve as "alternate" delegates. Please indicate below the name, title, and email address for your delegate and alternate(s).

Names	Titles	Email Address
Delegate:		
Alternate 1:		
Alternate 2:		
Names of Company Officers		

List Products/Manufactured/Imported for Sale/Distribution

Please provide the following information:

1. What is the geographic scope of your business?

- Locally** – in a specific city or state
- Regionally** – to a number of adjacent states
- Nationally** – to all or most of the 50 states
- Globally** – to the US and other countries

2. What percentage of your annual sales come from each of the following categories **(The total below must equal 100%)**:

- _____ Manufacturing products or replacement parts
- _____ U. S. distribution of foreign manufactured product(s)
- _____ Private label sales of other manufacturers' products
- _____ Distribution of other manufacturers' products under their brand/label
- _____ Re-building, re-manufacturing, or re-sale of used machinery or equipment

MEMBERSHIP CRITERIA

Full membership shall be open to any firm, corporation, or division of a corporation (provided, however, that no corporate group of parent, subsidiaries, and/or divisions shall be entitled to more than three full memberships) engaged, on a national basis within the United States, in manufacturing or importing for sale, distribution, or private labeling primarily new machinery, equipment, systems, software, or supplies (as defined by the Board of Directors) for printing, publishing, and converting technologies.

Associate membership is open to:

- (a) Dealers that sell other companies' branded products on a **local or regional basis** in the United States
- (b) Canadian and Mexican manufacturers without an office in the United States
- (c) Trade publications

Associate members are not eligible to serve on the NPES Board of Directors. Dealers and trade publications are not eligible to participate in the NPES Market Data Program. Trade publications are not eligible to receive PRIMIR studies.

DUES INVESTMENT

The NPES member dues investment is based on a company's sale of equipment, systems, software, or supplies for printing and publishing. First year's dues must accompany application. Thereafter, dues are paid annually on a calendar year basis.

Please check the dues classification that corresponds to the dollar volume of your company's/division's sales of equipment, systems, software, and supplies in the last calendar year, and return this form with your payment. This information is held in strict confidence and is not available to any member company.

CHECK CLASS	ASSOCIATE MEMBERSHIPS	DUES
	Associate Member – Local and Regional Dealer	\$ 1,000
	Associate Member – Canadian and Mexican Company	\$ 1,000
	Associate Member – Trade Publication	\$ 1,000
	FULL MEMBERSHIPS ANNUAL SALES VOLUME (Previous Year)	
	UP TO \$1,000,000	\$ 295
	\$1,000,000 TO \$2,500,000	\$ 480
	\$2,500,000 TO \$5,000,000	\$ 775
	\$5,000,000 TO \$10,000,000	\$ 1,350
	\$10,000,000 TO \$20,000,000	\$ 2,400
	\$20,000,000 TO \$30,000,000	\$ 3,300
	\$30,000,000 TO \$40,000,000	\$ 4,350
	\$40,000,000 TO \$80,000,000	\$ 5,250
	\$80,000,000 AND OVER	\$ 5,500
	TOTAL DUES ENCLOSED	\$

PAYMENT

For your convenience, dues payment may be made by check payable to "NPES" or by credit card:

- Check Enclosed VISA MC AMEX CARTE BLANCHE/DINER'S CLUB DISCOVER

CREDIT CARD #	EXP. DATE	VERIFICATION # *
<i>* 3-4 digits printed on back of credit card; required for processing.</i>		
CARD HOLDER'S NAME		
SIGNATURE	DATE	

Enclose with your membership application: 1) one set of catalogs or advertising literature showing the products your company manufactures or sells (without price listings), and 2) your company logo on disk (eps or tiff file) for use in the GASC trade show directories and on the NPES web site.